



MERGER DECISION NO 19: 2017

DECISION ON THE PROPOSED ACQUISITION OF 100% ISSUED SHARE CAPITAL IN GDS BOTSWANA (PTY) LTD BY INNOLEAD CONSULTING (PTY) LTD.

PURSUANT to section 60(4)(a)(ii) of the Competition Act (Cap 46:09), notice is hereby given on the decision made by the Competition Authority in respect of the proposed acquisition of 100% issued share capital in GDS Botswana (Pty) Ltd ("GDS") by Innolead Consulting (Pty) Ltd.

The Authority determined through the analysis of the facts of the merger, that the proposed transaction is not likely to result in the prevention or substantial lessening of competition, or endanger the continuity of the services offered in the markets under consideration. The structure of the markets for the supply, installation and maintenance of Wireless Data Communications Equipment and business consultancy in Botswana will not be altered, and as such this transaction does not raise any competition concerns. In addition, there are no public interest concerns that arise as a result of the proposed transaction.

Pursuant to the provision of section 60 of the Competition Act, the Authority has unconditionally approved the proposed acquisition of 100% issued share capital in GDS Botswana (Pty) Ltd by Innolead Consulting (Pty) Ltd.

However, as stated under section 66 of the Act, this approval does not override or negate any other mandatory statutory approvals or processes that any of the parties to this merger must comply with under the Laws of Botswana.

Dated at Gaborone, this 21st day of April 2017.

Tebelelo Pule, Acting, Chief Executive Officer, Competition Authority, P/Bag 00101, Gaborone, Plot 28, Matsitama Road, Tel: 3934278 Fax: 3121013